The Art of Managing Longleaf

The author uses a mix of analogies, real-life stories, and change-management case histories to examine the psychology of change and choice, as well as the practicalities of achieving sustained change.

12: The Elements of Great Managing

Based on the idea that managing is more about common sense and the ability to treat employees with humanity rather than the need to have specialist knowledge and expertise, this guide can help managers of all levels. In Part One, the author analyzes the role of the manager; in Part Two, he sets out 50 guidelines based on easy-to-remember maxims or principles; and in Part Three, he provides an introduction to the essential techniques and tools required. Written by an experienced author with a strong track record of successfully teaching management at business school and university, this invaluable self-help guide will help all managers, whether new to the role or more seasoned, to hone and improve their skills.

A Manager's Guide to the New World of Work

Leadership doesn't just exist behind the podium. This thoughtful, practical guide shows how the best leaders seize every opportunity--from the dramatic to the mundane--to manage meaning, gain support for their vision, and spur action from their constituents.

Change by Choice - the Art of Managing Change

A collection of thought-provoking essays on management and leadership that propose radical new ways of thinking about what managers do and what organizations are.

The New Art of Managing People

This book explores recent trends in human resource management practices and presents options for their application within the special context of libraries, especially academic and research libraries. It lays out a set of the most pressing HR management issues facing senior library leaders in the context of continuous organisational change in the 21st century and offers library practitioners effective tips for people management. A practical 'how-to' book that provides realistic and proven solutions to real-world challenges Provides examples from organizations to highlight concepts and their applications Summary of key points at the end of each chapter, as well as specific tips in three areas: A - Attention (things to pay attention to); R - Results (initiatives that help to achieve desired results) and T - Techniques (ways to apply the concepts presented).

Managing The Professional Service Firm

The song of organisational change goes: 'Ready or not, here I come. You can't hide' But is change collapsonomics - everything - or have some things not changed? Managing Value in Organisations argues that traditional business thinking has produced low trust with high cost in increased disengagement: the 100 year old management model still accrues organisational debt, the business model privileges producers, and the learning model pretends individual learning produces collective learning. All are now barriers to development. Working with five organisations, Donal Carroll reinvents the management model to multiply trust, the business model for more complex customer value, and learning model for significant collective learning.

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Managing Up

A guide to managing a baseball team includes discussions of pitching, fielding, spring training, playing tactics, and dealing with umpires

Spin: The Art of Managing the Media

A guidebook for those who have vision and drive to take the organization to the next level and a boss. Every manager on the move wants to have influence at the top in order to get his or her ideas heard and acted upon. In Lead Your Boss, John Baldoni gives managers new, as well as tried-and-true, methods for influencing both their bosses and their peers, and giving senior leaders reasons to follow their lead. Featuring instructive stories based on real-life experiences from leaders at all levels, he reveals proven strategies for developing spheres of influence: handling tough issues; asserting oneself diplomatically; putting the team first; persuading up; establishing trust; using organizational politics to everyone's advantage; inspiring others through-out the organization. He gives readers practical, tactical advice on becoming a key player in any organization—Publisher's description.

Managing for the Short Term

Managing in the New Team Environment is essential reading for all managers in contemporary business organizations who are attempting to work productively in today's challenging economic environment. As the organizational model based on hierarchy and conformity has increasingly revealed its inability to meet competitive challenges, a new team environment has evolved. Larry Hirschhorn's Managing in the New Team Environment presents an overview of the skills and techniques required to manage successfully in this new environment and focuses in particular on the ways in which the manager's role should change in response to changes in the nature of the team. The book, which includes extensive case studies, is designed to help managers understand the social and psychological realities that shape their choices and behaviors. The manager in the new team environment is at once a member of the team and the leader of the team. Hirschhorn presents guidelines to help the manager adapt to this dual role, to become a "learner" as well as a "controller," and thereby ensure that the team functions at optimal effectiveness. Divided into five chapters and a summary, the book introduces the manager to the nature of the new team.

Managing to Change the World

Using examples from Poland, Elżbieta Drażkiewicz explores the question of why states become donors and individuals decide to share their wealth with others through foreign aid. She comes to the conclusion that the concept of foreign aid requires the establishment of a specific moral economy which links national ideologies and local cultures of charitable giving with broader ideas about the global political economy. It is through these processes that faith in foreign aid interventions as a solution to global issues is generated. The book also explores the relationship linking a state institution with its NGO partners, as well as international players such as the EU or OECD.

Weaver on Strategy

Build vital connections to accelerate your career success Managing Up is your guide to the most valuable 'soft skill' your career has ever seen. It's not about sucking up or brown-nosing; it's about figuring out who you are, who your boss is, and finding where you meet. It's about building real relationships with people who have influence over your career. Managing up is good for you, good for your boss, and good for the organization as a whole. This book gives you strategies for developing these all-important connections and building more than rapport; you become able to quickly assess situations, and determine which actions will move you forward; you become your own talent manager, and your boss's top choice for that new opportunity. As a skill, managing up can do more for your career than simply 'networking' ever could—and this book shows you how. Real-world strategies give you a set of actionable steps, supplemented by expert advice from a top leadership consultant that helps you get on track to advancement. It's never too early or too late to start adjusting your alignment, and this book provides the help you need to start accelerating your trajectory. Develop robust relationships with influential people Enhance your self-awareness and become more adaptable Gain new opportunities and accelerate your career Stop 'schmoozing' and develop true, lasting connections Managing up helps you build the sort of relationships that foster more communication, collaboration, cooperation, and understanding between people at different levels of power, with a variety of perspectives and skills. This type of bridge-building builds your reputation for effectiveness and fit, so you can start skipping rungs on the ladder as you build a strong, successful career. Managing Up is your personal manual for building this vital skill so you can begin building your best future.

Lead Your Boss

Product management is a demanding but exciting career. The product managers' challenges are unending, his responsibilities are rigorous, and what he does, has direct impact on a company's financial performance. Building and launching new products and turning an idea from a piece of paper into a functional product is almost a miracle. In addition, the product manager manages the product throughout its life. In doing so, the product manager deals with pretty much every function in the company. Speaking of the product life, anything done well during the planning phase will pay off during the other phases of the product life cycle. The execution phase is the phase when a product really takes shape. It's never too early or too late to start adjusting your alignment, and this book provides the help you need to start accelerating your trajectory. Develop robust relationships with influential people Enhance your self-awareness and become more adaptable Gain new opportunities and accelerate your career Stop 'schmoozing' and develop true, lasting connections Managing up helps you build the sort of relationships that foster more communication, collaboration, cooperation, and understanding between people at different levels of power, with a variety of perspectives and skills. This type of bridge-building builds your reputation for effectiveness and fit, so you can start skipping rungs on the ladder as you build a strong, successful career. Managing Up is your personal manual for building this vital skill so you can begin building your best future.
The New Art of Managing People

A growing body of research demonstrates how the arts - including literary, performing and visual arts as well as architecture and design - can greatly enhance the experience of healthcare, contributing to improved health outcomes, a better patient experience and lower healthcare costs. This unique book provides an overview of what the arts in healthcare can achieve and how to implement the arts in the most effective manner. Exploring possibilities for innovative program design and implementation - from healing gardens through public performances to bedside activities - the text draws on examples from a wide range of arts. The book then goes on to look at how programs can be aimed at specific populations and fields, such as children, palliative care and caregivers. This comprehensive book is an invaluable reference for all those studying or engaged in creating, designing, managing and evaluating arts in healthcare programs and initiatives.

The Art of Managing Human Power

Martin explains that nothing consumes business managers more than how to manage a company in the weeks and months ahead. He uncovers the best practices to keep the short-term in focus.

The Art of People Management in Libraries

Greenwood Plantation in the Red Hills region of southwest Georgia includes a rare one-thousand-acre stand of old-growth longleaf pine woodlands, a remnant of an ecosystem that once covered close to ninety million acres across the Southeast. The Art of Managing Longleaf documents the sometimes controversial management system that not only has protected Greenwood's "Big Woods" but also has been practiced on a substantial acreage of the remnant longleaf pine woodlands in the Red Hills and other parts of the Coastal Plain. Often described as an art informed by science, the Stoddard-Neel Approach combines frequent prescribed burning, highly selective logging, a commitment to a particular woodland aesthetic, intimate knowledge of the ecosystem and its processes, and other strategies to manage the longleaf pine ecosystem in a sustainable way. The namesakes of this method are Herbert Stoddard (who developed it) and his colleague and successor, Leon Neel (who has refined it). In addition to presenting a detailed, illustrated outline of the Stoddard-Neel Approach, the book—based on an extensive oral history project undertaken by Paul S. Sutter and Albert G. Way, with Neel as its major subject—discusses Neel's deep familial and cultural roots in the Red Hills; his years of work with Stoddard; and the formation and early years of the Tall Timbers Research Station, which Stoddard and Neel helped found in the pinelands near Tallahassee, Florida, in 1958. In their introduction, environmental historians Sutter and Way provide an overview of the longleaf ecosystem's natural and human history, and in his afterword, forest ecologist Jerry F. Franklin affirms the value of the Stoddard-Neel Approach.

Mindfulness & the Art of Managing Anger

"In this book David Andrew Snider provides a playbook for anyone interested in navigating the arts and arts management in this new era. Through clear lessons, relevant case studies, and a series of fun, interactive activities, the author shares core principles of arts management and how to adapt and innovate in these extraordinary times"--

The Art of Managing Professional Services

This book explains and critically examines how arts managers from more than 40 countries across the world respond to the various phenomena of globalisation, digitalisation and migration. It also analyses the manner in which cultural institutions become more international in nature. Real-life case studies and experiences from numerous practitioners as well as an international comparison of those specific challenges and opportunities illuminate how practicing in international and transcultural contexts is now inevitable. This book presents the basic concepts, theories and terminology required for this kind of work in addition to providing an overview of the daily tasks and challenges involved. It will be of interest to practicing and aspiring arts managers who wish to develop a further understanding of the complex way in which the field is developing.

Large Family Logistics

Adaptability and sustainability are key factors in the success of any business in modern society. Developing unique and innovative processes in organizational environments provides room for new business opportunities. Integrating Art and Creativity into Business Practice is a key reference source for the latest scholarly research on the tools, techniques, and methods pivotal to the management of arts and creativity-based assets in contemporary organizations. Highlighting relevant perspectives across a myriad of topics, such as organizational culture, value creation, and crowdsourcing, this book is ideally designed for managers, professionals, academics, practitioners, and graduate students interested in emerging processes for entrepreneurship and business performance.

Introduction to International Arts Management

Annotation.

Managing Value in Organisations
Throwing the Elephant

This short, punchy and irreverent book written by two experienced political communicators, Nick Clelland and Ryan Coetzee, provides spin-doctor secrets for managing the media. There are many people who will have to encounter the media in their lives: CEOs, sportspersons, politicians, social media users, celebrities, thought leaders, academics, bloggers, authors - the list is endless. Spin is a go-to book that explains what to do when the media comes calling. Whether you’ve done something wonderful and newsworthy or something you wish no one knew about, this book will teach you how to maximise the good news and manage the bad. Spin will also introduce you to a political methodology that actually harnesses the media and which, if used carefully, can grow your business or put that charity you support on the map. By traversing such topics as brand strategy, practical media skills, driving issues, social media, crisis communications and ethics, and using real-life practical examples, Spin is a valuable resource that will help you master managing the media.

Managing Business Performance

Mastering the Art Managing Money is an unconventional book. It teaches that success in money matters is more art than science. The book begins with introductory lessons on why we all need to manage money properly. Chapter two reveals that the science of financial management is simply not enough. The role of emotions in financial decision making was x-rayed in addition to a presentation of different concepts of success. The main body of the book focused on a series of five connected steps or phases of activity that is required for the mastery of money management matters.

The Art of Managing

Managing Arts Programs in Healthcare

Prioritizing your time and your life, you’ll be able to manage a bustling home in a way that honors God and builds up family relationships. By following the clear model of Proverbs 31:10, and adapting the characteristics that make up a faithful homekeeper, you too can become an “Excellent Wife.”

The Art of Framing

Stanley Bing follows his enormously successful What Would Machiavelli Do? with another subversively humorous exploration of how work would be different—if the Buddha were your personal consultant. What would the Buddha do—if he had to deal with a rampaging elephant of a boss every day? That is the premise of Stanley Bing’s wickedly funny guide to finding inner peace in the face of relentlessly obnoxious, huge, and sometimes smelly bosses. Taking the concept of managing up to a new cosmic plateau, Bing urges no less than a revolution of the spirit in the American workplace, turning overwrought, oppressed, stressed-out employees into models of Zen-like powers of concentration, able to take their elephant-like bosses and grey, lumbering companies and twirl them around the little finger of their consciousness. In Bing’s unique tradition of social criticism cum business self-help, Throwing the Elephant presents Four Truths (or possibly Five), a Ninefold Path, and one useful, hilarious guide to workplace sanity, success, and enlightenment that surpasses all understanding, survival.

Product Management

A fully revised and updated edition of The Art of Managing People, offering the latest wisdom on crucial guidelines and techniques for creating a positive work environment and increasing productivity and profitability. From the award-winning authors of the bestselling management classic comes the revised and updated edition of The New Art of Managing People, featuring eight new chapters on important contemporary business issues such as ethics, diversity, managing conflict, and creating high-performing teams. When a manager establishes a friendly yet productive working atmosphere, the benefits to the entire organization are substantial. Here, Dr. Phillip L. Hunsaker and Tony Alessandra clearly provide practical and accessible strategies, guidelines, and techniques for managing the best team you could possible have.

Seeing Is Believing

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Managing Organisational Success in the Arts

Online communities offer a wide range of opportunities today, whether you’re supporting a cause, marketing a product or service, or developing open source software. The Art of Community will help you develop the broad range of talents you need to recruit members to your community, motivate and manage them, and help them become active participants. Author Jono Bacon offers a collection of experiences and observations from his decade-long involvement in building and managing communities, including his current position as manager for Ubuntu, arguably the largest community in open source software. You’ll discover how a vibrant community can provide you with a reliable support network, a valuable source of new ideas, and a powerful marketing force. The Art of Community will help you: Develop a strategy, with specific objectives and goals, for building your community Build simple, non-bureaucratic processes to help
your community perform tasks, work together, and share successes. Provide tools and infrastructure that let contributors work quickly. Create buzz around your community to get more people involved. Track the community’s work so it can be optimized and simplified. Explore a capable, representative governance strategy for your community. Identify and manage conflict, including dealing with divisive personalities.

Managing Genius

Professional service firms differ from other business enterprises in two distinct ways: first, they provide highly customised services. Their own management principles developed for product-based industries. Second, professional services are highly personalised, involving the skills of individuals. Such firms must therefore compete not only for clients but also for talented professionals. Drawing on more than ten years of research and consulting to these unique and creative companies, David Maister explores issues ranging from marketing and business development to multinational strategies. human resources policies to profit improvement, strategic planning to effective leadership. While these issues can be complex, Maister simplifies them by recognising that ‘every professional service firm in the world, regardless of size, specific profession, or country of operation, has the same mission statement: outstanding service to clients, satisfying careers for its people and financial success for its owners.

Institutionalised Dreams

The creative and cultural industries are a dynamic and rapidly expanding field of enterprise. Yet all too often the dominant narrative about arts organisations is one of crisis, collapse, and closure. This edited collection seeks to challenge that narrative through pursuing a focus on organisational success in the management of creative and cultural organisations. This book offers a robust and in-depth analysis of nine international case studies exploring how different organisations have achieved their objectives through effectively managing their resources. Spanning a broad cross section of the cultural sector including Theatres; Multi-Arts Venues; Performing Arts Companies; Museums and Galleries; and Festivals and Events, these cases highlight the importance of examining an individual organisation’s success in relation to its environmental context, revealing not only how arts organisations work in practice, but also providing inspiration and encouragement for those wishing to emulate such success. With an explicit focus on examining theory in practice, this unique collection will be of great interest to students, academics, and practitioners alike. While traditional approaches have often been overly theoretical, this pragmatic approach will help students to gain a richer understanding of how to manage cultural and creative organisations more effectively.

The New Art of Managing People, Updated and Revised

A fully revised and updated edition of the management classic which offers updates on crucial guidelines and techniques for developing the interpersonal skills necessary to improve relations with employees, assessing and improving current working situations, understanding the differences between people, and numerous other methods for creating a positive work environment and increasing productivity and profitability. In addition, the eight new chapters reflect the latest developments in the field including Planning and Goal Setting, Developing Ethical Guideposts, Valuing Diversity and Promoting Change. Management is an ever-expanding area of study, and every business school professor, executive, and aspiring manager should read this essential guide to creating a friendly and productive working atmosphere.

Managing as a Performing Art

Motivate, engage, and achieve lasting success with more effective performance management. Managing Business Performance offers a unique blueprint for achieving organisational excellence through improved productivity, efficiency, engagement, and morale. With a unique approach that acknowledges the human aspect of performance management, this book combines technical and social know-how to give you a solid framework for designing, configuring, and managing performance improvement initiatives with sustainable results. You'll find practical models, techniques, and tools that take you beyond management theory into advice that you can use, with clear explanations that steer you toward the customisations that would best suit your organisation. International case studies illustrate these ideas in action, providing an intimate look at how cultural differences impact management strategies, and insight into how they can be managed. Organisational performance tools and techniques are well established, but many organisations will never realise their full benefit. This book helps you get more out of your performance strategy by showing you how the organisation's complex social nature impacts real-world outcomes, and how it can be used to drive better performance. Blend technical and social management strategies Keep people motivated and engaged See better results with more staying power Get the very best from your organisation. There's no better way to de-motivate, demoralise, and disengage the people upon whom the organisation depends. Sustainable success requires a blended approach that utilizes the most effective science within the art of people management, and Managing Business Performance gives you a solid foundation for better business performance strategy.

Delivering the Goods

Today, millions of people work at over one million professional service firms generating over $2 trillion in revenue annually. These firms face unique issues that are not fully understood by management thinkers and consultants. Making matters more complex is that many of these firms stand at a crossroads, searching for new strategies and practices to succeed in a radically new economy. In The Art of Managing Professional Services, Maureen Broderick offers the solution. Broderick has brought together modern best practices for these and other crucial areas of professional services management: · Building, communicating, and maintaining shared vision, values, and culture · Recruiting, training, and evaluating people · Crafting the right strategies, portfolio, and mix of clients · Innovating and sharing knowledge · Financial planning, metrics, and reporting · Positioning: brand, marketing, and sales · Defining effective partnerships: equity, selection, and compensation · Ensuring responsibility and accountability · Organizational design, structure, governance, and systems · Leading effectively, and growing the next generation of leaders. This book reflects Broderick & Co.'s unparalleled research into professional services management, including 200+ executive interviews with leaders and innovators in organizations of all sizes and types.
Integrating Art and Creativity into Business Practice

Human Power is exponential and immeasurable. Effective utilization of the same is a great art indeed and involves lots of techniques. Handling the power within us and with others is not as easy as handling other resources (land, capital & entrepreneurship). No wonder, human resource functions have assumed greater significance in every organization in recent times. If a failure occurs in any of the aforesaid 3 resources, the root-cause for such failure is the human resources and that is why they are called live-wire. There has been a total paradigm shift in organizations’ perspective - the amount spent on people towards training which was hitherto considered as an expense is now being viewed as an investment on Human Capital. That is how the emergence of Human Resource Department has taken place who acts as a link & fulcrum to all other activities in any business enterprise. The sole objective of this book The Art of Managing Human Power is to develop every individual as a productive Human Capital. Hopefully this would not only meet the requirement of every manager in an organization and all students of business schools but also would prove to be a simple guide for people management.

Managing in the New Team Environment

Mindfulness & the Art of Managing Anger explores the powerful emotion of toxic anger - what it is, why we experience it and how we can learn to control its destructive power through the very nature of mindfulness. Fusing Western and Buddhist thought, therapeutic tools, specific meditative practices and frank personal anecdotes, this book reveals how we can all clear the red mist for peaceful wellbeing.

Managing Arts Organizations

"Why getting results should be every nonprofit manager's first priority" A nonprofit manager’s fundamental job is to get results, sustained over time, rather than boost morale or promote staff development. This is a shift from the tenor of many management books, particularly in the nonprofit world. Managing to Change the World is designed to teach new and experienced nonprofit managers the fundamental skills of effective management, including: managing specific tasks and broader responsibilities; setting clear goals and holding people accountable for them; creating a results-oriented culture; hiring, developing, and retaining a staff of superstars. Offers nonprofit managers a clear guide to the most effective management skills: addressing performance problems and dismissing staffers who fall short. Shows how to address performance problems, dismiss staffers who fall short, and the right way to exercising authority. Give guidance for managing time wisely and offers suggestions for staying in sync with yourboss and managing up This important resource contains 41 resources and downloadable tools that can be implemented immediately--

The Art of Managing

The author researched highly successful senior managers to discover what is behind their Managing Genius and boiled down the common denominators to provide essentials for managing excellence. Managing Genius features everything you need to manage people.

The Art of Community

Based on the largest worldwide study of employee engagement and more than a decade of research, Gallup explains the 12 elements essential to motivating employees and features the inspiring stories of 12 managers who succeeded in these dimensions. More than a decade ago, Gallup combed through its database of more than 1 million employee and manager interviews to identify the elements most important in sustaining workplace excellence. These elements were revealed in the international bestseller First, Break All the Rules. 12: The Elements of Great Managing is that book’s long-awaited sequel. It follows great managers as they harness employee engagement to turn around a failing call center, save a struggling hotel, improve patient care in a hospital, maintain production through power outages, and successfully face a host of other challenges in settings around the world. Gallup’s study now includes 10 million employee and manager interviews spanning 114 countries and conducted in 41 languages. In 12, Gallup weaves its latest insights with recent discoveries in the fields of neuroscience, game theory, psychology, sociology and economics. Written for managers and employees of companies large and small, 12 explains what every company needs to know about creating and sustaining employee engagement.

The Making of a Manager

Instant Wall Street Journal Bestseller! Congratulations, you're a manager! After you pop the champagne, accept the shiny new title, and step into this thrilling next chapter of your career, the tricky part begins: you don't really know what you're doing. That's exactly how Julie Zhuo felt when she became a rookie manager at the age of 25. She stared at a long list of logistics--from hiring to firing, from meeting to messaging, from planning to pitching--and faced a thousand questions and uncertainties. How was she supposed to spin teamwork into value? The truth descends like a fog: you don't really know what you're doing. That's why Julie Zho

Mastering the Art of Managing Money

Insights from organizations that are navigating the novel challenges of the digital workplace. How can technology and analytics help companies manage people? Why do teams working
remotely still need leaders? When should organizations use digital assessment tools for gauging talent and potential? This book from MIT Sloan Management Review answers questions managers are only beginning to ask, presenting insights and stories from organizations navigating the novel challenges of the digital workplace. Experts from business and academia describe what's worked, what's failed, and what they've learned in the new world of work. They look at strategies that organizations use to help managers and employees adapt to the fast-changing digital environment, from the benefits of wool-gathering to the use of anonymous chats; examine digital tools for collaboration, including interactive spreadsheets and analytics that increase transparency; and discuss such “big-picture” trends as expanded notions of value and new frontiers in upskilling. A detailed case study, produced by MIT Sloan Management Review in collaboration with McKinsey & Company, explores how IBM reimagined talent and performance management with the goal of increasing employee engagement. Contributors Steve Berez, Ethan Bernstein, Josh Bersin, Matthew Bidwell, Ryan Bonnici, Tomas Chamorro-Premuzic, Rob Cross, Chris DeBrusk, Federica De Stefano, Thomas H. Davenport, Angela Duckworth, Ken Favaro, Lynda Gratton, Peter Gray, Lindred Greer, John Hagel III, Manish Jhunjhunwala, David Kiron, Frieda Klotz, David Lazer, Massimo Magni, Likoebe Maruping, Kelly Monahan, Will Poindexter, Reb Rebele, Adam Roseman, Michael Schrage, Jeff Schwartz, Jesse Shore, Brian Solis, Barbara Spindel, Anna A. Tavis, Adam Waytz, David Waller, Maggie Wooll

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